



# Inventory Management and Service

## WE SEE OURSELVES AS YOUR PARTNER

Beyond building and selling grinders, we are committed to staying with you long after we deliver your machine. Our Aftermarket Team and Technical Services personnel ensure the highest level of process improvement and margin enhancement to maximize your return on investment.

Our commitment is evident in the inventory replenishment options we make available to you. Glebar offers three options for aftermarket consumables and/or spare parts for your Glebar Machine(s). These methods of replenishment will reduce downtime, increase production and save money. (High and low volume options are available). Inventory options are: Blanket Order, Kanban, Forward Stocking.



### BLANKET ORDER

- Quickest to setup:
- Parts are auto-delivered
- Reduced lead time
- Long term commitment based on customer's forecast (e.g. 12 wheels per year)

### KANBAN

- Reduces Inventory carrying costs and space
- Flexible System - can be adapted as forecasts change
- Short term commitment
- Pull System – only ships and invoiced when customer manually enters request

### FORWARD STOCKING

- Strategically located geographically: Critical parts are delivered next day, minimizing downtime and lost revenue
- Reduces time and shipping costs
- 3 points of global distribution: Europe, Asia and Costa Rica

## TECHNICAL SERVICES AND OUR GOLD SERVICE PLAN

Glebar's Technical Services Team is available 24 hours a day, 7 days a week, to customers spanning the globe. Constantly innovating, researching, and developing, our team is focused on the total customer experience, maximizing machine up-time and your return on investment and fine-tuning your processes. Our popular GOLD SERVICE Support Plan is available to our customers and provides the following advantages:

- 24/7 Phone support with <4-hour response time
- Includes 25 cases per year
- Online machine support
- Discount on field service
- Includes training time per year
- Software patch notification and installation
- Consumable part discount
- Software patch notification and installation
- Annual checkup of machine



Glebar is proud to be an MMT company – the sole source for automated, process-driven medical manufacturing. Medical Manufacturing Technologies (MMT) brings together applications expertise, technical solutions, and aftermarket support to revolutionize medical device manufacturing. [Learn more at mmt-inc.com](http://mmt-inc.com).