



INNOVATION MANUFACTURED™
SINCE 1952



CONTACTS:

Richard Anderson/ Bennie Sham
Feintuch Communications
+1.718.986.1596 / +1.212.808.4904
glebar@feintuchpr.com

Editor's Note: A photo of Glebar Company presenting a plaque honoring Naigai Corporation for its 40-year partnership is available upon request.

For Immediate Release

**Glebar Company Commemorates 40-Year Partnership with
Naigai Corporation at MEDTEC 2016 in Tokyo**

**Longstanding Relationship with Japanese Distributor Has Enabled Glebar to Establish
Regional Leadership in Centerless Grinding Applications**

RAMSEY, N.J. and TOKYO, April 6, 2016 – Glebar Company is honoring Naigai Corporation, Ltd., its Asian sales distribution partner for over 40 years, at MEDTEC Japan 2016 on Thursday, April 21st, at 11:00am local time.

Naigai is exhibiting in stand 4304 at Asia's largest tradeshow and conference dedicated to the design and manufacture of medical devices at the Tokyo Big Sight Exhibition Centre. The Naigai exhibition will include Glebar solutions.

Headquartered in Japan, Naigai has been Glebar's distribution partner since 1976 and sole distributor in Japan and in Asia since 1984. The company imports, exports and markets domestically machine tools, surface treatment equipment, grinding and thermal materials. Since 1998, Naigai has been a leader in the sales of medical equipment including those for medical guidewires and the Glebar machines which manufacture these products. Across the span of their 40-year partnership, Glebar and Naigai have been successful in opening new markets for Glebar machines in Japan, Vietnam, Philippines, South Korea, Malaysia, Singapore and Thailand.



“It is rare in today’s competitive global environment that two independent companies are able to maintain as successful a partnership as Glebar has had with Naigai over the last 40 years,” said John Bannayan, President, Glebar.

“Approximately 35 percent of Glebar’s revenues are derived from foreign sales with a substantial portion coming from Asia where Naigai has been instrumental in marketing our machines and custom applications to a wide range of customers in over seven countries.”

“It’s been my personal privilege to work with Naigai since I began working at Glebar in 1986,” added Bannayan.

Naigai President and CEO Ryota Nagata said, “We have been privileged to represent Glebar over the past four decades and assist in its global growth. Beginning with my father 40 years ago, one of the primary reasons that we have been so successful together is our joint commitment to being solutions-driven providers and putting our customers first in this very demanding Asian market. We are honored to receive this recognition from our long-time partner.”

In a ceremony inside Naigai’s stand, Glebar’s Mark Scanel, vice president, customer service, will present a plaque to Mr. Nagata in recognition of the two companies’ unprecedented 40-year partnership. The inscription on the plaque reads “In Honor of 40 Years of Dedication, Service and Partnership.”

Glebar is an innovative engineering and manufacturing firm specializing in precision grinding systems used to manufacture parts for a wide range of industries and applications from medical guidewires to titanium aerospace fasteners. Beginning in 1998, Glebar and Naigai began to serve the growing medical equipment market in Asia as the demand for more high tolerance, precision driven instruments increased. Today, medical equipment represents Glebar’s largest market in Asia where it holds a leadership position in providing machines and applications for the manufacture of specialized medical instrumentation.

Glebar also maintains a rapid-response parts distribution facility in Tokyo, run by Naigai, which provides next day delivery of critical components to its Asian



INNOVATION MANUFACTURED™
SINCE 1952



customer base. Nagai technicians, with the support of Glebar, also serve the customer service needs of Glebar's client base in Asia.

About Naigai Corporation

Naigai Corporation (www.naigaicorp.co.jp), ever since its establishment in 1971, answers the needs of its customers by treating them as number one. The company has progressed by serving as the interface in incorporating all world technologies in the areas of grinding, polishing, deburring, buffing and blasting.

Naigai has expanded into many fields in these areas such as high technology and machinery; technological development; technical services in environmental safety, resource conservation and energy conservation; and labor saving with a focus on the latest process methods in all fields such as metal, plastic, rubber, glass, ceramic and wood. Furthermore, as an engineering and trading company, Naigai offers its customers quick response and mobility that big companies are incapable to provide.

About Glebar Company

Glebar Company (www.glebar.com) is an innovative, vertically integrated manufacturing company that designs and configures its standard platform of modular machine systems – from an affordable job shop machine to fully automated, lights-out grinding packages – to provide custom solutions focused on process improvement and margin enhancement, maximizing a customer's return on investment. Glebar serves companies in many markets, from medical and metals to automotive and aerospace. Its machines are all made in the U.S.A. to the highest quality standards and are backed by a 24/7 customer service operation, serving customers all over the globe. Glebar machines are known for their precision, longevity, flexibility and efficiency.

###